

Major Client Served

BISage as a management consulting company has served more than 50 clients so far and helped them grow their business to the next level. We have rendered consulting solutions to different industries from service-oriented, communication technology, information technology to information dissemination. Here is the some of the major clients we served so far.

1. SoftNep Pvt. Ltd.

- One of the leading website developers in Nepal
- Scope of Work: Process Consultancy and Policy Documentation
- Nature of Consultancy: External
- One-year term completed successfully
- Term: 2013 to 2014

2. Trekking Agencies Association of Nepal (TAAN)

- An umbrella organization of trekking entrepreneurs in Nepal
- Scope of Work: Internal policy documentation and implementation
- Nature of Consultancy: External
- Responsibility completed in one year
- Term: 2013 to 2014

3. Makalu Media Pvt. Ltd. (Makalu Television)

- Nepal's number one region-based national television operated from Biratnagar
- Scope of Work: Complete restructuring of overall management
- Nature of Consultancy: Internal
- Completed first phase assignment in two year time frame and pursued general management consultancy thereafter
- Successfully arbitrated in labor dispute of Makalu Television
- Term: 2014 March to 2016 February for operational restructuring
- General Management Consultancy: 2016 to 2018

4. TV Net Pvt. Ltd.

- One of the leading cable television operator in Nepal based in Biratnagar
- Company: **TV Net Pvt. Ltd., V Cable and Prince Cable**
- Group also invests in tree plantation, animal husbandry and agro farming with altogether five business units

- Scope of Work: General Management Consultancy
- Nature of Consultancy: External
- Completed Process Consultancy for all the three companies
- Conducted business feasibility study for digital CATV and internet business and arranged short-term and long-term bank financing
- Developed professional management setup for all business units
- Term: 2014 to 2017

5. Digital Optical Entertainment Network Pvt. Ltd. (DOEN)

- The biggest MSO (Multi System Operator) of Nepal based in Itahari, Sunsari
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Policy Documentation and Process Consultancy
- Nature of Consultancy: Internal
- Portfolio development of DOEN's digital CATV and preparation of guideline for LCO (Local Cable Operator)
- Term: February 2016 till January 2018

6. Plus Communications Pvt. Ltd.

- One of the biggest optical fiber network service providers from amongst PLC company based in Itahari, Sunsari
- Scope of Work: Operational and financial restructuring and consolidation
- Nature of Consultancy: External
- Term: February 2016 to January 2018

7. Digital Investment Pvt. Ltd.

- One of the major promoters of the then DoEN TV based in Itahari, Sunsari
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process Consultancy, Policy Documentation, and Portfolio Development for both digital CATV and internet.
- Nature of Consultancy: External
- Term: February 2016 to January 2018

8. Digital Optical Trading Pvt. Ltd. (DOT)

- A consortium of cable television entrepreneurs for acquiring ground cable network primarily from eastern Nepal
- Three subsidiary units was under DOT
- Nature of Consultancy: External
- Concentration Areas: Dharan, Bardibash and Sarlahi
- Scope of Work: General Management, Process Consultancy and Policy Documentation
- Term: April 2016 to March 2017

9. A-one Communications Pvt. Ltd.

- A Pay TV content distribution company under DOEN group of companies
- Scope of Work: General Management, Process and Policy Documentation
- Nature of Consultancy: External
- Devised growth and recovery strategy for the company
- Term: February 2016 to January 2018

10. DOEN Net Pvt. Ltd.

- An ISP company promoted by the promoters of DOEN TV Group
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process Consultancy, and Policy Documentation.
- Nature of Consultancy: External
- Devised growth and recovery strategy for the company
- Term: February 2017 till January 2018

11. Mega Max TV Pvt. Ltd.

- A MSO (Multi-System Operator) company promoted by a big time player from Media and Communications Industry along with other leading business entrepreneurs from various business sphere
- Scope of Work: Commercial Viability and Financial Feasibility Study for arranging bank finance, Policy and Business Strategy Documentation and development of internal management system and implementation
- Nature of Consultancy: External
- Assumed one-time consulting assignment in January 2018 for four months

12. NAV Solutions Pvt. Ltd.

- One of the big time technical solution providers and supply chain partners for Broadcasting and Digital Television Industry
- Promoters of Wireless Digital TV called Kanchan Sky
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process Consultancy and Policy documentation
- Nature of Consultancy: External
- Portfolio Management of NAV Solution in three business Units: Technical, Hardware and Software Solution
- Term: April 2019 to March 2020

13. Sourya Dainik

- One of the leading national level dailies of Nepal
- Scope of Work: Management and Operation Audit, and Process Consultancy
- Nature of Consultancy: External

- Term: July 2019 to January 2020

14. Subisu Cable Net Pvt. Ltd.

- An ISO Certified Digital TV and ISP company in Nepal
- Assignment: Research work carried out in Province-2 compiling and analyzing secondary data for expanding their Internet and DTV service in the defined target market
- Nature of Consultancy: External
- Term: August 2019

15. Chitrawan Unique Cable TV Pvt. Ltd.

- One of the largest LCO with Digital TV license based in Bharatpur, Chitwan
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process and Growth Consultancy, and Policy Documentation
- Conducted Management and Operation Audit and made overall restructuring of the company.
- Nature of Consultancy: Internal (First Term), External (Second Term)
- First Term: From September 2019 till September 2020
- Second Term: September 2020 until July 2022

16. Chitrawan Unique Net Pvt. Ltd.

- One of the largest ISP Companies based in Bharatpur, Chitwan
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process and Growth Consultancy, and Policy Documentation
- Conducted management and operation audit and made overall restructuring of the company
- Nature of Consultancy: Internal (First Term), External (Second Term)
- First Term: From September 2019 till September 2020
- Second Term: September 2020 till September 2021

17. Broadlink Network & Communication Ltd.

- One of the largest ISP Companies of Nepal based in Sanepa, Lalitpur
- One of the leading NSP (Network Service Provider) licensed by the Government of Nepal
- Licensed IP TV Operator in Nepal
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process and Growth Consultancy, and Policy Documentation
- Successfully converted existing private limited status to public limited company

- Internal system development, book building, policy reform, overall company restructuring under process considering the road map to IPO in the near future
- Nature of Consultancy: External
- From August 2020 till the date

18. SARA Investment Pvt. Ltd.

- An investment Company under BL Group of Companies
- An Investment company having controlling stake in:
 - Purbanchallink Link Pvt. Ltd.
 - Illam Link Pvt. Ltd.
 - Butwal Link Pvt. Ltd.
 - Bharatpur Link Pvt. Ltd.
 - Murgiya Link Pvt. Ltd.
 - Hetauda Link Pvt. Ltd.
 - Siddhipur Cable Network Pvt. Ltd.
 - Peoples Cable Network Pvt. Ltd.
 - Jawlakhel Cable Network Pvt. Ltd.
 - Mega Max TV Pvt. Ltd.
 - Max Net Pvt. Ltd.
- Providing general management consultancy to SARA Investment Pvt. Ltd. including 8 subsidiary business units under it
- Scope of Work: General Management, Finance & Tax, Legal & Compliance, Process and Growth Consultancy, and Policy Documentation
- Nature of Consultancy: External
- Term: From October 2020 until the date

19. PALS Network Pvt. Ltd.

- One of the leading ISP Companies based in Butwal, Rupandehi
- Scope of Work: General Management Consultancy, Finance & Tax Consultancy, Legal Consultancy, Process and Growth Consultancy and Policy Documentation
- Nature of Consultancy: External
- Term: From March 01, 2021 till the date

20. Innovtech International Pvt. Ltd.

- A trading company dealing specialty items imported from USA
- Scope of Work: General Management Consultancy, Finance & Tax Consultancy, Legal Consultancy, Process and Growth Consultancy and Policy Documentation
- Nature of Consultancy: External
- Term: From May 2021 till the date

21. GRS Link Internet Service Pvt. Ltd.

- An ISP company based in Damauli

- Scope of Work: General Management Consultancy, Finance & Tax Consultancy, Legal Consultancy, Process and Growth Consultancy and Policy Documentation
- Nature of Consultancy: External
- Term: From June 2021 to January 2022

22. Vyasnagar Cable Network Pvt. Ltd.

- A Digital Television company based in Damauli
- Scope of Work: General Management Consultancy, Finance & Tax Consultancy, Legal Consultancy, Process and Growth Consultancy and Policy Documentation
- Nature of Consultancy: External
- Term: From June 2021 to January 2022

23. Mega Max TV Pvt. Ltd.

- A MSO (Multi-System Operator) company promoted by a big time player from Media and Communications Industry along with other leading business entrepreneurs from various business sphere
- Scope of Work: Process and Growth Consultancy, Policy Documentation and HR consultancy
- Nature of Consultancy: External
- Term: October 2022 till date

24. Max Net Solutions Pvt. Ltd.

- One of the leading ISP Companies of Nepal based in Kathmandu having leading business entrepreneurs from various business sphere
- Scope of Work: Process and Growth Consultancy, Policy Documentation and HR consultancy
- Nature of Consultancy: External
- Term: October 2022 till date

25. TV Net Pvt. Ltd.

- One of the leading cable television operator in Nepal based in Biratnagar
- Company: **TV Net Pvt. Ltd.** and **V Cable**
- Scope of Work: Overall Management Consultancy
- Nature of Consultancy: External
- Term: March 2023 to till the date

26. Merger & Consolidation Assignment

- Conducted Initial DDA for the merger between Broadlink Network and Communication, Chitrawan Unique Cable TV and Chitrawan Unique Net.
- **BISage** prepared MoU, Agreement, Company Valuation Criterion for determining swap ratio

- **BISage** played a role of merger committee coordinator
- **BISage** completed first phase of merger and joint operation started

27. Other Consulting Assignments

- Facilitated different clients in the acquisition process
- Participated in an arbitration proceeding in a corporate dispute in Biratnagar
- Conducted financial feasibility and commercial viability study in the sphere of Manufacturing, Service, Trading, Housing and Agriculture Projects for more than 25 companies
- Assumed consulting assignment for chronic loan negotiation and settlement for a few clients
- Conducted refresher and skill enhancement training for different PLC Companies
- Provided consultancy to Advertising Agency of Nepal on Clean Feed Policy
- Provided consultancy to various PLC companies on specific requirement

